



*Why are we so different?*



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## Bayview Office and Culture

Bayview Real Estate is a unique boutique agency that offers the latest in sales and marketing techniques. With a collective 90 years in the industry we have a wealth of experience and are the most established agency in Mordialloc. We have maintained a successful service because of our long held relationships with our clients and consistently sell properties for the best price in the shortest amount of time. Bayview continues to maintain a reputation for upholding a trustworthy and transparent service.

**Sam Jones – Property Manager**  
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Sam commenced real estate in 1998 managing a portfolio of properties which was part of the largest rent roll in Chelsea which consisted of approximately 2000 local properties.

Sam's knowledge and expertise is well regarded at Bayview as well as her efficiency and communication skills.

Sam is an excellent problem solver for landlords and tenants alike.

**Candan Kaynak – Property Manager**  
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Candan commenced her real estate career in 2009 and has a wealth of knowledge relating to residential property management.

Candan is reliable, energetic and well organized and provides a high level of service to her clients and in turn builds trust and long lasting relationships with landlords and tenants.

Candan continually communicates with her landlords and works tirelessly on every property until it has been leased in the quickest time possible.

Candan combines her friendly approach together with the tenacity for getting the job done in a timely manner ensuring her clients experience a positive outcome.

**Lara Smith – Property Manager and Sales Consultant**  
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Growing up in the bayside area, Lara has a wealth of local knowledge and appreciation for the area and its attractions and brings meticulous attention to the finer points of property management and leasing.

Lara has a background in customer service and her bubbly and bright personality, exceptional communication skills and strong work ethic ensure client satisfaction which is of the utmost importance to Lara hence why she is always striving to go above and beyond for her clients.

Lara has a genuine passion for helping others and her competitive nature keeps her exceptionally motivated to attain terrific results for all your property requirements.



**Harry Lew – Director Licensed Estate Agent**  
harrylew@bayviewrealestate.com.au 0419 541 117

Harry Lew commenced his Real Estate career in Mordialloc in 1986 and has been involved in well excess of 1500 residential sales. His attention to detail, local knowledge and ability to communicate at all levels are qualities that has led to a high level of past client loyalty.

Harry is an active member of the Real Estate Institute of Victoria upholding the strong values of Professional Conduct/Code of Ethics

Harry is an active member of Toastmasters, a past president at Bayside Toastmasters, area director and coordinated numerous youth leadership programs in local schools. Harry has also achieved Competent Communicator and Distinguished Toastmaster status.

Harry enjoys spending time with his family, gardening, watching AFL, playing competitive beach volleyball and has taken up the most challenging sport of golf.

**Neville Morey - Executive**  
sales@bayviewrealestate.com.au 0419 545 805

Neville Morey's empathy for others and his honest approach to real estate has seen him enjoy excellent standards of credibility and trust in both social and business circles.

With more than 30 years experience he has a commanding knowledge and understanding of the bayside property market. Offering 'extra value', fulfilling promises and exceeding expectations, along with integrity, professionalism and reliability are the hallmarks of this success.

As testament to Neville's commitment to his community he is the Treasurer of the Cheltenham Rotary Club.



**Leonie Ashton - Office Administration**  
leonieashton@bayviewrealestate.com.au 9580 9333

Leonie joined Bayview Real Estate in 2011, and came to us with over 13 years experience working in the Seaford and Chelsea areas in various roles including Property Manager, Leasing Manager and Business Development Manager.

Reliable and experienced and with a keen eye for detail, Leonie is focused on supporting a successful rental team in the day to day running of the office.

No assignment is too big for Leonie and her regular communication with the rental team together with her outstanding organizational and administration skills enable her to complete important rental issues in a highly efficient manner.

Her positive attitude and unparalleled knowledge is a valuable asset to Bayview Real Estate.

**Louise Aston – Administration Manager**  
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Louise joined Bayview Real Estate in 2012 and brought with her in excess of 35 years experience in accounts, administration and finance and manages our Sales and Rental Trusts together with the day to day running of the office.

Her knowledge and organizational skills are a valuable asset to Bayview Real Estate.

**Lori Wilson – Property Management Administration**  
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Lori joined Bayview Real Estate in February 2020 and came to us with over 12 years experience working for Local Government in Customer Service, Accounting and as an Executive Assistant to the Mayors and Councilors. Lori has strong administration skills having worked in totally paperless environments.

Lori is very efficient and has an eye for detail which is critical when processing real estate contracts, leases and authorities. Her love for helping people & friendly nature is a valuable asset to Bayview Real Estate.

